



**WEST AUSTIN**  
**PROPERTIES**

# **End of Year 2017 Austin Real Estate Market Report**

A comprehensive report on the  
Austin and Central Texas real estate market.



# End of Year Comparison 2016 & 2017



<b>Total Homes Sold</b>	2016	30480	+ 2.2%
	2017	31152	
<b>List price to sold price</b>	2016	99.0%	- 0.2%
	2017	98.8%	
<b>Days to Sell - Average</b>	2016	48	+ 8.0%
	2017	52	
<b>Sold Price Average</b>	2016	\$ 351,269.00	+ 6.2%
	2017	\$ 373,173.00	
<b>Sold Price Median</b>	2016	\$ 282,329.00	+ 5.9%
	2017	\$ 299,000.00	
<b>Sold Price/Square Ft (Average)</b>	2016	\$ 158.00	+ 5.1%
	2017	\$ 166.00	
<b>Active Listings</b>	2016	\$ 45,000.00	+ 4.4%
	2017	\$ 47,000.00	
<b>Total Sales Volume</b>	2016	\$ 10,706,685,305.00	+ 8.6%
	2017	\$ 11,625,089,325.00	

# Home Sales by Price Band- 2016 and 2017

Price Range	2016 Homes Sold	2017 Homes Sold	Percent Difference
\$0-\$100k	490	379	-22.7%
\$100-\$200k	5664	4100	-27.6%
\$200-\$300k	11526	12144	5.4%
\$300-\$400k	6165	6846	11.0%
\$400k-\$500k	3164	3538	11.8%
\$500-\$600k	1611	1895	17.6%
\$600-\$700k	955	1001	4.8%
\$700-\$800k	576	639	10.9%
\$800-\$900k	331	389	17.5%
\$900-\$1M	221	282	27.6%
\$1-\$2M	573	697	21.6%
\$2-\$3M	78	90	15.4%
\$3M<	26	52	100.0%

# Home Sales by Zip Code- 2016 and 2017



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Zip Code	2016 # Homes Sold	2017 # Homes Sold	Percent Difference	2016 Average Sales Price	2017 Average Sales Price	Percent Difference
78701	227	233	2.6%	\$ 616,186.00	\$ 728,668.00	18.3%
78702	367	385	4.9%	\$ 417,895.00	\$ 457,099.00	9.4%
78703	210	205	-2.4%	\$ 1,081,042.00	\$ 1,183,796.00	9.5%
78704	444	454	2.3%	\$ 662,961.00	\$ 732,784.00	10.5%
78705	43	34	-20.9%	\$ 752,714.00	\$ 681,408.00	-9.5%
78717	445	501	12.6%	\$ 372,367.00	\$ 378,234.00	1.6%
78722	62	83	33.9%	\$ 432,644.00	\$ 432,425.00	-0.1%
78723	377	377	0.0%	\$ 362,898.00	\$ 390,821.00	7.7%
78727	306	293	-4.2%	\$ 310,150.00	\$ 330,432.00	6.5%
78730	118	117	-0.8%	\$ 910,245.00	\$ 867,026.00	-4.7%
78731	306	321	4.9%	\$ 765,132.00	\$ 825,373.00	7.9%
78732	383	379	-1.0%	\$ 538,416.00	\$ 585,615.00	8.8%
78733	110	107	-2.7%	\$ 792,201.00	\$ 952,159.00	20.2%
78734	521	477	-8.4%	\$ 536,195.00	\$ 598,238.00	11.6%
78735	213	201	-5.6%	\$ 754,256.00	\$ 888,454.00	17.8%
78738	650	693	6.6%	\$ 639,881.00	\$ 670,521.00	4.8%
78739	428	385	-10.0%	\$ 492,306.00	\$ 515,009.00	4.6%
78741	117	150	28.2%	\$ 281,746.00	\$ 328,369.00	16.5%
78746	340	350	2.9%	\$ 1,276,046.00	\$ 1,287,638.00	0.9%
78749	464	498	7.3%	\$ 349,272.00	\$ 371,483.00	6.4%

### Central Austin

78701  
78702  
78703  
78704  
78705  
78722  
78731

### Northwest Travis Co.

78730  
78732  
78734

### Southwest Austin

78739  
78749

### Northwest Austin

78717  
78727  
78750  
78759

### West Austin/Westlake

78733  
78735  
78746



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For five decades and three generations, West Austin Properties has been passionately committed to the core values that guide it.

- Highest integrity in every relationship.
- Unsurpassed knowledge of Austin and the ever changing real estate market.
- Educating and empowering our clients so that they can make decisions that best meet their unique needs.
- Focus on the people and not the real estate; the quality of our service not the volume of our business.
- Build on the strengths and talents of our team's generational blend.
- Improving our community through service and mentorship.