



# Home Sales By Price Band



March 2012

Price Range	# of Solds	Active Listings	Months of Inventory	Market
\$200-\$300k	950	6200	7.00	Balanced Market
\$0-\$100k	1400	9000	6.00	Balanced Market
Overall MKT	2350	15200	6.47	Balanced Market

12+ Months of Inventory Extreme Buyer's Market High Depreciation

9-12 Months of Inventory Normal Buyer's Market Moderate Depreciation

6-9 Months of Inventory Balanced Market Flat/Slight Depreciation

3-6 Months of Inventory Normal Seller's Market Moderate Appreciation

0-3 Months of Inventory Extreme Seller's Market High Appreciation